

**NEW ZEALAND SNOW INDUSTRIES FEDERATION
RETAILERS MEETING HELD ON WEDNESDAY 17 OCTOBER 2018
AT THE QUEENSTOWN EVENTS CENTRE AT 6.00 PM**

PRESENT:

Racers Edge, Torpedo 7, Alpine Sports, Snowzone @ The Alpine Centre

APOLOGIES: Nil

1. TRADE FAIR:

This year there are less wholesalers exhibiting because of the clash with the SIA show in Canberra.

We have less retailers attending. Members think the trade fair needs to be freshened up and made more attractive for retailers to attend. More exhibitors would help. Retailers still consider the trade fair to be worthwhile especially if they can continue to see their suppliers in one spot. It saves so much time compared to suppliers visiting shops individually and flying buyers around the country.

A survey will be sent out in October about the trade fair asking for members' opinions.

2. PRODUCT TESTING PROGRAMME:

The programme will run again in 2020 in both the Southern Lakes and Mt Ruapehu. The subsidies programme is being reviewed as well.

3. AWARDS PROGRAMME:

Voting forms have been prepared and are available from the trade fair registration desk. Members receive the voting forms when they register. Members are encouraged to complete these and get them back to M Davidson by 12 noon Thursday. Members get one form per outlet/company and are required to enter a name in each category. The winners who will be announced at the trade fair party are those people with the most votes.

4. IMMIGRATION: Members are having problems with INZ in regard to overseas work visas and the inconsistencies with different people and sections within INZ. Members would like to gain a better understanding about applications for foreign workers and the different types of visas available and the Immediate Skills Shortages List (ISSL).